STRATEGY EXECUTION SPRINTS

90-Days | Faster. Measurable. Results.

WHEN FAILURE OR DELAY OF STRATEGIC PRIORITIES IS NOT AN OPTION
90-Day Strategy Execution Sprints Deliver!

Successful Strategy Depends on YOUR ABILITY TO EXECUTE

Producing great strategies and strategic priorities are not enough! Organizations require a structured approach and deliberate execution to achieve strategic outcomes. 90-Day Strategy Execution Sprints support your business to deliberately execute on strategy. Faster and with measurable outcomes.

Strategy Execution Sprints are a highly structured, disciplined process that help organizations rapidly execute on strategy and drive critical priorities to achieve seemingly impossible results. By focusing efforts and aligning the organization, leveraging untapped potential, and empowering the individuals closest to the work, organizations get results with significant impact. Extraordinary results – in 90-days.

90-Day STRATEGY SPRINTS

- Kickstart new strategic priorities
- Make unprecedented progress on struggling initiatives
- Pilot new processes, tools or ways of working
- Solve complex problems and test solutions

More than 60% of growth initiatives fail because of ineffective strategy execution.

A winning strategy is only as effective as an organization's ability to execute it precisely and purposefully to its full potential.

90-Day Execution Sprint ELEMENTS

Compressed Timeline	90-day, intensive effort – *a sprint not a marathon*
Prioritize the Work	Engage & align the senior leadership team to support the work and remove barriers of execution
Measurable, Results-Based Goals	Focus on impact and outcomes that drive results, not activities
Cross-Functional Team	Involve the *right* people at all levels to solve problems unconventionally, while learning new ways of working
Disciplined Execution Process	Structured Sprint Accelerator™ process moves teams at an unprecedented speed, achieving seemingly impossible results

InvitingLeaders

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OUR APPROACH IS PROVEN. THE OUTCOMES ARE TRANSFORMATIONAL.

Turning Strategy into RESULT

Operational Excellence | Reduce costs, streamline processes and eliminate complexity

Growth Acceleration | Kickstart new strategies, sharpen focus and drive growth

Rapid Testing & Pilots | Rapidly test products, processes, technologies and ways of working

Integration & Transformation | Integrate new teams and new operating models, accelerate post-merger ROI and transform culture

90-Day Sprint APPROACH

Inciting Leaders' 4-phase structured Sprint Accelerator Process ™

1 — 2 — 3 — 4

Align & Prioritize
Set direction and commitment.
Align leaders on priorities and define what success looks like.

Design & Launch
Translate priorities into action.
Design the Sprint, mobilize the team, and launch execution.

Innovate & Execute
Deliver results through disciplined execution.
Execute, learn, and adapt in real time to drive measurable results.

Scale & Sustain
Lock in results and extend impact.
Sustain results, scale what works, and identify what's next.

90-Day SPRINT RESULTS

$6.3M
Annualized savings in Accelerated A/R recovery

250%
Increased post merger revenue, over projections

$12M
Annual savings with new procurement process

ORGANIZATIONS HIRE US TO DELIVER RESULTS. THE LEARNING IS TRANSFORMATIONAL

Client Transformations

Operational Efficiency
- Rapidly accelerate adoption & use of AI technology to increase value to customers through data
- Optimize core processes to reduce variability and improve consistency across departments
- Improve throughput scores by reducing LOS and excess days relative to GMLOS
- Reduction in average patient observation hours

Growth
- Increase acquisition of new business/customers through non-direct channels
- Implement cross-selling and up-selling to drive non-interest income

Talent & Engagement
- Achieve employee proficiency and adoption of new technology tools
- Decrease average hiring cycle time

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Want to learn more? *Schedule a discovery call with Devon.*

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